

## **FROM GOOD TO GREAT MANAGEMENT**

### **Managing Across Boundaries**

(Maximum 15 delegates)



***Think differently. Act decisively.***

A 5-Day Intensive Program

Today's strategic management task is changing in focus.

3 components especially require close attention:

- ❖ ***Developing People***
- ❖ ***Strategic Planning***
- ❖ ***Mobilizing Change***

***This management program provides people with the conceptual frameworks to set strategy, improve the quality of your thinking and decisions and lead effectively as a manager.***

## **COURSE OVERVIEW**

To effectively take on management responsibilities in today's highly competitive organizational environment, managers must develop new ways of thinking and new ways of managing. Specifically, they must develop the ability to understand the organization's overall strategic direction, to think collaboratively and cross-functionally and to become pro-active in setting the agenda for change in their organizations.

The program provides managers with the conceptual frameworks to set strategy, improve the quality of thinking and decisions and lead effectively as a successful senior manager. Managers will come away from the program with a deeper understanding of what differentiates those that are successful, from those who stumble as they are confronted by increasing challenge associated with management roles.

## **COURSE OBJECTIVES**

At the end of this course delegates will be able to:

- *Utilise motivation techniques*
- *Develop emotional objectivity through EI*
- *Coach individuals and teams for greater performance*
- *Analyse problems strategically*
- *Introduce business process improvement models*
- *Identify their own personal strengths (MBTI)*
- *Produce their leadership profile*
- *Plan their own work processes*
- *Organise projects logically.*

## **WHO SHOULD ATTEND**

The program is right for those managers and professionals with a few years' experience in management roles, who are recognised as having the potential to move on to higher positions, requiring the ability to work effectively across organizational functions and boundaries.

## **COURSE DURATION**

5 Days

## **COURSE LANGUAGE**

English

## **PROGRAM METHODOLOGY**

This program is about the practical aspects of strategic management in a technical environment by reviewing the practical and personal aspects of good management. The main focus is on how to make changes in present practices and interpersonal style to improve success rates, remain competitive and develop good employee relationships.

This is achieved by:

- ✓ *Thinking more broadly about the success of the business*
- ✓ *Viewing the interrelationship among the multiple functional areas*
- ✓ *Possessing skills and approaches to facilitate effective resolution of the emotional conflicts that arise in organizational life*
- ✓ *Develop plans and strategies to reduce barriers to collaboration*
- ✓ *Appreciate the multiple functions both inside and outside the organization that define strategic decision making*
- ✓ *Integrate knowledge and skills to solve complex people issues*

## **THE MODULES**

- 1. Pivotal Leadership**
- 2. Personality Profiling (MBTI)**
- 3. Mobilizing Change**
- 4. Business Process Improvement**

5. **Emotional Intelligence**
6. **Coaching the Team**
7. **Work, Motivation and Reward**
8. **Decision Making Accountability**
9. **Blue Ocean Thinking**
10. **Organizational Impact**

### **FACILITATOR/PRESENTER PROFILE**



**John B. Straker**  
**M.Sc., P.G.C.E., C. Eng., M.C.I.P.D.**  
**(British National)**

John is an U.K. citizen who is a presenter of programs in the Management Sciences as well as a specialist Consultant in Human Resources, delivering training programs and undertaking H.R. projects for major corporations on a range of Organizational and Human Resource issues.

As a Principal Specialist in his field, he has extensive worldwide experience implementing performance solutions, graduate development programs, succession plans, establishing 'greenfield' H.R. functions and creating major management training and development centres of excellence and delivering seminars.

His HR and management development experience spans over 30 years in a global environment, working for a diverse range of multinationals including; Shell, Chevron/Texaco (Kuwait), Caltex (Bahrain), Foster-Wheeler (Yanbu) etc. This selection of companies has given him the opportunity to live and work in a variety of countries such as: Australia, New Zealand, Canada, USA, Europe and the Middle East.

### **Work Experiences in the Middle East and Qatar**

2012 Negotiation Skills for QP

2012 Leadership for QP

2012 Negotiation for QP

2012 Management for QP

2013 Supervisory Skills QAFCO

2013 Leadership for QP

2014 Supervisory Skills for QAFCO

His academic posts include lecturing for the University of Wales, NEWI College and the other academic posting was with the King Fahad University of Petroleum and Minerals in Dhahran, Saudi Arabia.

John has held very senior positions in the management and human resource fields, for example; Consultant to the Vice President of Chevron, Group Manager of Human Resource Development for the Savola Company, Jeddah, Learning Program Manager, Foster-Wheeler, Yanbu and Head of Employee Development for Dubai Aluminium.

During his time in Dubai, he created - from a green-field site – the management and graduate development center for the oil, gas and aluminium industries. The Centre was opened by H.R.H. Princess Anne and recognized by the World Bank as one of the most advanced centers for HRD in the Middle East. Later in his career, he established the Management Centre of Excellence for Savola in Jeddah, which became a self-funding institute due to the demand for the first class presentation of its programs.

Presently, he now conducts programs in Qatar, UAE, Bahrain, Oman and Saudi Arabia in a range of management and supervisory programs and human resources plus undertaking H.R. projects to help organizations improve performance at the individual and organizational level. **His interests lie in developing potential in all employees by creating a highly interactive learning environment.**

John, therefore, conducts programs that are action oriented in style, with group and individual participation. His aim is to deliver programs that meet the organizational needs with the goal of achieving business results.